CHAPTER SIX WORKSHEET

Nobody Gave It Anything

One sitting. You need the outputs of chapters one through five, which is why this exercise is the cheapest one in the book and also the one you cannot skip ahead to.

Name _____ Date _____

1 **Write the objective at the top, in one sentence, including the decision.**

THE OBJECTIVE, INCLUDING THE DECISION

2 **Write what your numbers count, in the plain sentences you produced in chapter three.**

WHAT MY NUMBERS COUNT

3 **Attach the records for one defined period, and say what the unit is.**

Period _____

Unit _____

4 **Attach the exception list, including the lines nobody could explain.**

☐ Exception list attached ☐ Unexplained lines marked as unexplained

5 **Write what you currently believe and why, then ask it to tell you where your own records do not support you.**

WHAT I CURRENTLY BELIEVE, AND WHY

> **That is the assembly done. What follows is the part almost nobody teaches, and it is where the answer either becomes useful or stays impressive.**

6 **When the first answer comes back general, do not rephrase the question.**

THE SPECIFIC THING IT WALKED PAST

7 **Make it commit to which definition it counted with.**

Definition it counted with _____

The answer under the other one _____

8 **Put the unexplained lines back in front of it, by name.**

ROWS NAMED, AND WHAT HAPPENED TO THEM

_____

_____

9 **Ask which of your five stages it cannot see at all from what you gave it.**

STAGES IT CANNOT SEE

_____

_____